



Donations November 16, 2006 – February 15, 2007

Memorial Contributions

In memory of Grace A. Beasley, M.D.
Dr. Cliff H. Beasley, M.D.

In memory of Victoria M. Collins
Mr. and Mrs. T. E. Campbell
Mr. Ted Collins

In memory of C. O. Ted Collins
Mr. Ted Collins

In memory of Maxine Daily
Ms. Jeneanne Carson
Ms. Nancy Crosskill
Derek and Tiffany Jamison
Joe and Dorothy Judge
Gordon and Erna Layton
Neighborhood Association on South Lake Worth
Diane and J. L. Nelms
R & D Microbiology Dept. of Alcon Laboratories
Mr. Joseph M. Waller

In memory of Richard Dulaney
Mr. W. A. Grammer

In memory of Faught Family Memorial
Mr. Bill Faught
Ms. Edrena Jennings Smith

In memory of Martin Finkle
Royce and Sue Holland

In memory of Don Hargrove
Mrs. Hazel Hargrove

In memory of Maury H. Horton
Mr. Stephen B. Horton

In memory of Fran Kiene
Mrs. Karl A. Kiene

In memory of Willie Fay Lewis
Ms. Ann L. Allan

In memory of Richard R. Peglar
Mr. Stephen M. Peglar

In memory of Marion Smith
Alan Levine Family

In memory of Belva Taylor
Ms. E. Lavelle White

In memory of Judy Walcott and Mary E. Holloway
Mr. and Mrs. Wilbur Pound

In memory of Mr. and Mrs. Chas. F. Williams
Mr. Fieldon E. Williams

Board of Directors

Michele Hahnfeld, Chairman; Lee Johnson, Steve Peglar, Vice Chairman; Kathleen Knight, Treasurer; Blake Hailey, Secretary; Stephen Wilson, Member-at-Large; Jim Haddock, Past Chairman. Lynn Cranz, Adam Gellert, Tammy Gomez, Jack Hunnicutt, Marilyn Jones, Denise Kahn, Ruth Ann Kearley, Judy Kennedy, Bill Lamkin, Charlie Little, C. T. Scott, Jr., Mike Smith, Jim Stepp, John Via, Frances Wohler

Tarrant County Association for the Blind
Foresight
Lighthouse for the Blind of Fort Worth
912 West Broadway
Fort Worth, TX 76104

Staff Members

Robert W. Mosteller, President; Vice Presidents: Wayne Pound, Development and Community Services, Tommy Jaynes, Manufacturing, Charlie Wood, Sales and Marketing; Jim Walker, Servmart Manager; Gayle Bruns, Rehabilitation Specialist; Kent Bowers, Michelle Gatton, Orientation and Mobility Instructors; Todd Icard, Community Services Specialist; Deanna Conner, Controller; Ric Tucker, Webmaster/TS; Joyce Trimble and Karl Kiene, Digital Imaging Project

Non-Profit
Organization
U.S. Postage
P.A.I.D.
Fort Worth, TX
Permit No. 1673

2006 Growth and Expansion Continuing

The Lighthouse had another productive year in 2006 that would best be characterized as a transition year. The stats on our 71st year show that the organization served 1,293 men, women, and teenagers who are blind through our 5 programs – community services, vocational training, senior services, white cane training and the industrial and retail employment programs.

We had one setback for the year. Our sales goal was not attained due to the energy pad contract for the Army not being renewed. We really filled their warehouses in 2005. Despite this, the combination of Industrial Division and Servmart sales totaled over \$11,800,000. In the manufacturing department, an important number is our labor ratio. Our labor ratio exceeded 98% for the 2nd year in a row. The standard we are expected to meet for the Federal and State programs is 75%. Another number is wages earned. 79 blind employees earned over \$890,000. At the base, Servmart exceeded budget in posting sales of \$1,320,000. We celebrated our 4th anniversary at the Naval Air Station in August 2006.

Our Service Programs under Wayne Pound’s supervision had a growth year. Todd Icard, our new staff member in Community Services, is handling a majority of the work in the information and referral program, including the information packet contract with the Division for Blind Services. Gayle Bruns provided assistance to help the elderly blind adjust to their loss of vision. We are seeing an increase in referrals for her program. In Orientation and Mobility, Kent Bowers and Michelle Gatton provided white cane training to people in Fort Worth and surrounding communities. Kent still goes as far as Wichita Falls to provide training. The programs staff served 1,220 blind consumers during the year. This was an 11% increase over last year and confirms our expectation of the need to expand services in the coming years.

BOARD OFFICERS AND COMMITTEE CHAIRS

At the November meeting, the Lighthouse Board of Directors elected Officers for 2007. C. T. Scott, Nomination Committee Chairman, recommended Michele Hahnfeld for Chairman, Lee Johnson and Stephen Peglar as Vice Chairmen, Kathleen Knight as Treasurer, Blake Hailey as Secretary and Stephen Wilson as Member-at-Large.

At the February meeting, Michele Hahnfeld appointed Committee Chairs for 2007. They include Kathleen Knight, Budget; Jack Hunnicutt, Nominations; Adam Gellert, Personnel; Frances Wohler, Public Relations and Bill Lamkin, Sales and Industrial. All Board Members serve on one of the committees during the year.

(left to right) Steve Peglar, B. J. Cox, Michele Hahnfeld and C. T. Scott



EMPLOYEE OF THE YEAR

Since 1983, the Lighthouse for the Blind has recognized one of our visually impaired employees who exhibited certain qualities in the workplace, such as attendance, attitude, appearance, productivity and adaptability.

We are honored to present Ms. Debra Warren as our Employee of the Year for 2006. Debra is a Fort Worth native and graduated from Arlington Heights High School in 1983. She moved to California and worked in the insurance industry for several years. Upon returning to Texas, Debra worked as a Surgical Assistant in a Tyler hospital and as a Labor and Delivery Technician at Harris Hospital here in Fort Worth. Debra was employed by Alcon Laboratories for 3 years until joining the Lighthouse in March of 2001.



Michele Hahnfeld and Debra Warren

MEMBERS WHO HAVE COMPLETED 10 YEARS OF SERVICE:

B.J. Cox (*photo*)
Jim Creel – 20 years
Ike Thompson
Jim Haddock



PROMOTION

Anthony Penson was recently promoted to the Assistant Manager's position at the Servmart. Anthony began working at the Lighthouse in 2001 and transferred to the store in 2003. Anthony is holding a Tote N' Return container that is being test marketed at 6 Base Service Stores. The Tote will provide our customers with a handy container to carry their purchases as well as advertising for the store.

AWARD WINNER X 2!

Reggie Samples (*shown here with Rick Watkins*) was the winner of 2 suggestion awards for 2006:

★ Safety ★
&
★ Cost Savings ★

Many congratulations, Reggie!



LUMEN AWARD

Louis Daniel is this year's recipient of the coveted Lumen Award. Louis has created beautiful Christmas cards with his drawings of lighthouses for the past 20 years. We are proud to honor Louis with this prestigious award.



LEADERS AT ALL LEVELS

Beginning on March 13th Lighthouse employees will participate in an on-site training program named *Leaders At All Levels*. This in-service training opportunity will reach employees at all levels of the Lighthouse and develop a common business skill set and vernacular. Focusing on fundamental leadership qualities that affect operations and effectiveness, the topics include team effectiveness, individual development, change, problem-solving, communication, and diversity. The program, provided in cooperation with National Industries for the Blind, will be held in two-day sessions and conducted monthly from March to July.

DID YOU KNOW?

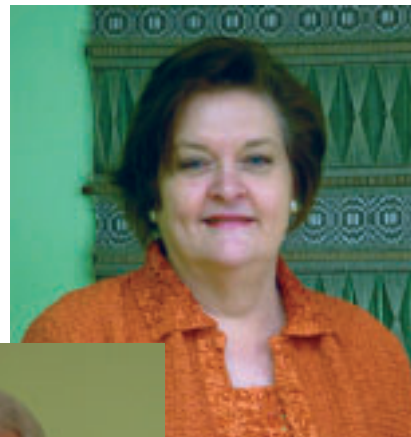
In 2007, individuals age 71-1/2 and older may authorize the direct transfer of up to \$100,000 from a ROTH or traditional IRA to the Lighthouse without having to recognize the income and pay tax on the distribution. This tax-free IRA donation will count for all or part of the annual required minimum distributions and may be made from one or more IRA's and may be given to one or more charities.

DIGITAL IMAGING

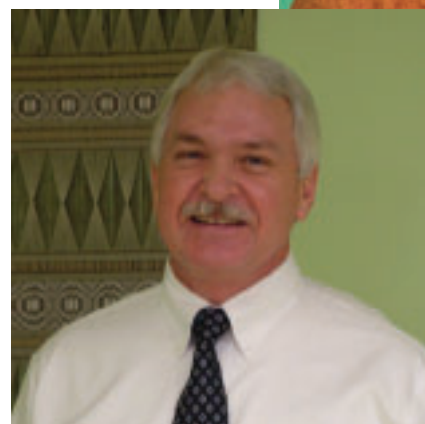
Over the 72-year history of the Lighthouse, there have been many changes in the types of work that provide jobs for blind workers. In the early years Lighthouse employees produced brooms and mops and hand-caned chairs. In the 70's, ball point pens were added; in the 80's, cushioned shipping boxes, and most recently computer and copy paper. The latest addition to the employment program will move the visually handicapped workforce and the Lighthouse into the technical service arena. On March 5th the installation and training for the Digital Imaging Project was started. Our plan is to have the equipment, systems and employees ready for business in June. New jobs for blind employees include document preparation, scanning, indexing and quality control. The service will provide customers with a wide-range of reliable, competitively priced document imaging and indexing services. The advantage of converting business information from paper to an electronic format is that it insures greater data security, access to information, privacy, and that it enhances overall profitability and efficiency.



Joyce Trimble



Karl Kiene



ANIMAL RESTRAINT: It's The Law

The City of Fort Worth has a stringent dog restraint law. Restraint is defined as keeping your dogs securely enclosed or confined in the owner's yard in a manner that will isolate the animal from the public and from other animals that do not live on the property. It is also defined by having the animal under control of the owner on a secure leash at least five and not more than ten feet in length and of sufficient strength to control the animal while it is being walked.

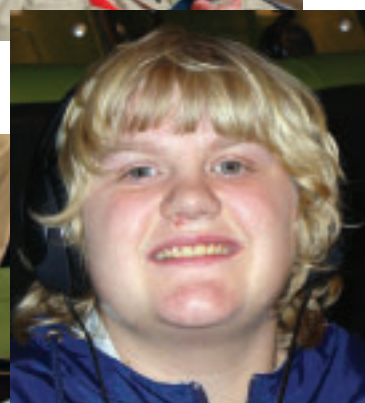
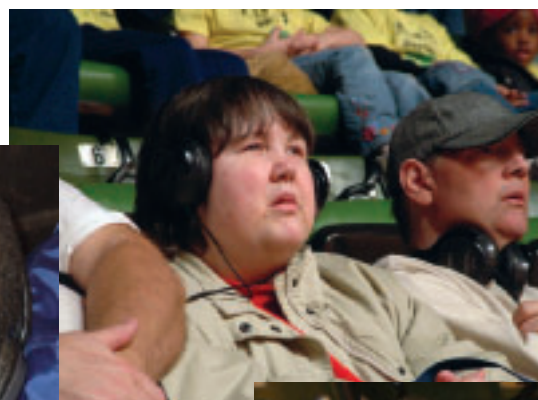
Animals in the City of Fort Worth are also required to have current rabies vaccinations and city licenses, and to display the tags on a collar or harness at all times. Individuals with assistance animals may obtain a city license tag from Fort Worth Animal Care and Control free of charge by presenting a current rabies vaccination certificate. Call 817-392-3737 ext. 1831 to report possible violations of the restraint or licensing codes.

Please be aware that according to Section 42.091 of the Texas Penal Code, it is a crime to attack or allow an animal to attack an assistance animal. These crimes vary from a Class A Misdemeanor to a Third Degree Felony. The attacker or owner of the attacking animal may also be ordered to make restitution to the owner of the assistance animal by paying costs involved with veterinary bills or replacing the assistance animal.

Education officers are available for informative presentations and to answer questions for organizations. If you would like to speak to someone or have questions about anything pertaining to animals in the City of Fort Worth, please contact Wendy Palmer at 817-392-3737 ext. 1895 or by e-mail at wendy.palmer@fortworthgov.org.

FORT WORTH STOCK SHOW AND RODEO

Lee Johnson Capital Management sponsored our Stock Show and Rodeo activity for visually impaired students in the Fort Worth area. Chad Decker and our wonderful volunteers with AT&T installed a headphone system so our narrator, Paula Reed-Tollett (left) could describe all the events taking place on the dirt floor at Will Rogers Coliseum. Prior to the beginning of the Rodeo, the guests were able to take a tour of the exhibits and the petting zoo.





Honorarium Contributions

In honor of Mr. and Mrs. Charles R. Bingham

Mr. Larry Bingham

In honor of Michele Hahnfeld

Mr. Robert A. Ferguson

In honor of Marilyn Jones

Mr. and Mrs. Charles Cox
Ruth Ann and Tom Kearley

In honor of Ann Lindgren

Cornelia and James Blake

In honor of Robert W. Mosteller

Ms. Gale Van Ackeren

In honor of Wayne Pound

Dr. John and Shirley Johnson
Ms. Nancy Brice Komatsu
Dr. Irvin and Libby Robinson

General/Endowment Contributions

Robert D. and Catherine R.
Alexander Foundation

Mr. Philippe H. Arrighi

Dr. James H. Atkinson, D.D.S.

C. B. Baird, Jr. Foundation

Mr. and Mrs Everett Baldwin

Mr. Charles T. Barret

Mr. Greg Barron,
G. L. Barron Company, Inc.
Mr. and Mrs. Gus Bates, III

Mr. and Mrs. Lou Bell

Dr. Dan Bruhl

Mr. William M. Buchanan

Ms. Susan W. Butler

Ms. Christy Carlson

Mr. Frank A. Carriher

Carswell Retired Officers Wives’
Club

Ms. Fran Chiles,
Chiles Survivors Trust

Ms. Cheryl Clark

Colonial Country Club
Charities Committee

Continuity of Care,
Dee Dee Allen, President

Mr. Mark Dreier

Ms. Pat Engel

Mr. James H. Harrison

Ms. Sally House

Mr. Lee Johnson

Ms. Marilyn Bragg Jones

Ms. Denise M. Kahn

Mr. John Klazura

Dr. Peter Ku

Mrs. Ann N. Lindgren

Ms. Nancy Linstrom

Dr. and Mrs. Charles Little

Mr. and Mrs. Frank Maddock

Mr. Bill McLeRoy

Adeline and George McQueen

Foundation, JP Morgan
Chase Trustee

Mr. Julio Melgar

Mr. Don Miller

Rev. Irvin S. Mitchell

Molyneaux Charitable Foundation

Ms. Kugga Moncrief

Mr. W. A. Moncrief, Jr.

Wanda and Leon Novikoff

Ms. Martha Owens

Ms. Ethel B. Rehfeldt

Mr. and Mrs. Doug Renfro

Mr. J. T. Rogers

Ms. Martha Rush

Ryan Foundation

Mr. and Mrs. C. T. Scott, Jr.

Howard and Mary Evelyn Scott

Mr. Sohan Singh

Gretchen and Whitney Smith

Ms. Wanda Stovall

Mary Tabb and Clyde B. Thompson
Trust, JP Morgan Chase Trustee

Tarrant Partners, L. P.

Mr. Chyau Song Tzeng

Ulta O. Whaley Trust,
JP Morgan Chase Trustee

Ms. E. Lavelle White

Aubra and Stephen Wilson

STATEMENT OF FINANCIAL POSITION

ASSETS	2006	2005
Cash & Equivalents	\$410,196	\$1,078,034
Accounts Receivables	\$1,396,394	\$1,124,378
Inventory	\$1,516,943	\$890,041
Investments	\$7,522,793	\$6,607,416
Property & Equipment	\$2,079,355	\$2,171,324
Other	\$15,785	\$1,343
Total Assets	\$12,941,466	\$11,872,536
LIABILITIES AND NET ASSETS		
Accounts Payable	\$893,899	\$358,642
Accrued Liabilities	\$49,655	\$42,574
Accrued Pension Cost	\$96,126	\$80,130
Total Net Assets	\$1,039,680	\$481,346
Total Liabilities & Net Assets	\$13,981,146	\$12,353,882

STATEMENT OF ACTIVITIES

REVENUE		
Contributions	\$578,300	\$110,842
Net Sales to Public	\$1,267,853	\$2,193,093
Program Service Fees	\$121,918	\$107,578
Investments	\$270,328	\$253,551
Other	\$407,207	\$472,856
Total Revenue	\$2,645,606	\$3,137,920
EXPENSES		
Community Services	\$92,521	\$83,498
Senior Services	\$51,935	\$50,566
Orientation & Mobility	\$112,296	\$101,889
Industrial	\$1,499,887	\$1,586,490
Management & General	\$335,826	\$252,539
Total Expenses	\$2,092,465	\$2,074,982
Changes in Net Assets	\$553,141	\$1,062,938

HIGHLIGHTS FROM 2006

- Moving Wayne Pound to Development.
- Purchasing property for future expansion.
- Hiring a consultant to help identify new employment projects.
- Selection as a pilot program in the Document Imaging service.
- Adding the regular or non-recycled paper for sales to the state.
- Developing a new “image” for the organization – *not your grandmother’s Lighthouse anymore.*
- Expanding the information distribution contract to cover the DARS Corpus Christi office.
- Shipping our box and paper orders in 3-5 days.
- Changes in the retirement plan that will benefit all employees.
- Barnett Shale gas lease.

PROPERTY ACQUISITION

In February the Lighthouse was successful in obtaining ownership of the 22,000 square foot tract on the northwest corner of our existing property. Generous gifts from the Ryan Foundation, Robert D. and Catherine Alexander Foundation, and the William A. and Elizabeth B. Moncrief Foundation, and support from James Harrison and John Klienheinz enabled the Lighthouse to obtain the land required for future building expansion. The acquisition of this property is a part of our long range plan to expand our facility so we may increase production capabilities, employ more blind workers, and achieve our mission of service to the visually impaired individuals in our community.